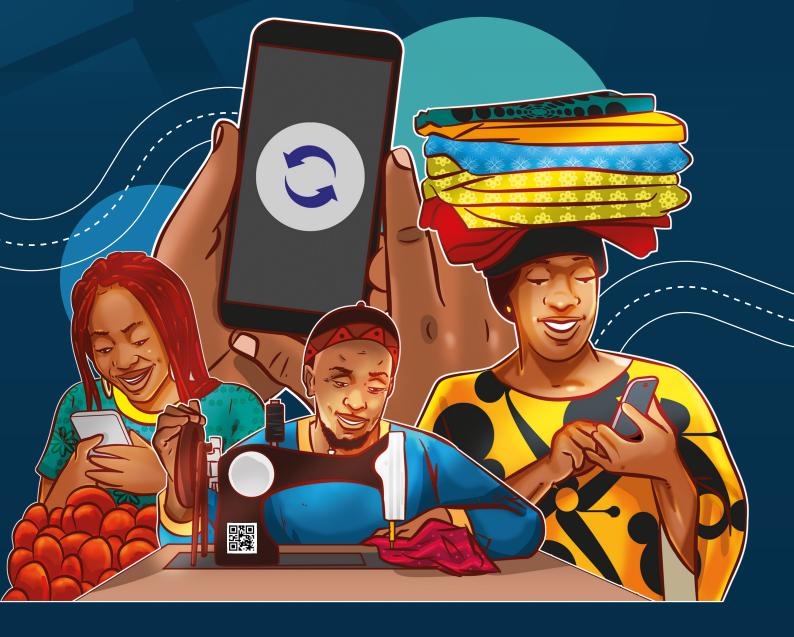
THE STATE OF INSTANT AND INCLUSIVE PAYMENT SYSTEMS IN AFRICA SIIPS 2022

SUMMARY REPORT









(WORLD BANK GROUP

About this report

This is the first of a series of annual reports by AfricaNenda on the landscape and state of instant and inclusive payment systems in Africa and the extent to which these systems are inclusive, especially for low-income consumers.

It is based on a cataloguing of instant payment systems in Africa, insights from a range of expert and stakeholder interviews across the continent, primary consumer research in seven countries, and detailed case studies.

This report was made possible through the partnership involving AfricaNenda, the World Bank, and the United Nations Economic Commission for Africa (UNECA). Cenfri conducted the research.

This report would not be possible without the generous support of the Bill & Melinda Gates Foundation and AfricaNenda's fiscal sponsor, Rockefeller Philanthropy Advisors (RPA).

BILL& MELINDA GATES foundation



Only **instant payment systems** that were processing transactions by June 2022 were considered to be "live" for the purpose of the report.



The full report is available at www.africanenda.org/SIIPS2022

Abbreviations

ACH	Automated clearing house
ATM	Automated teller machine
B2B	Business-to-business
B2P	Business-to-person
BSA	BankservAfrica
CAR	Central African Republic
CEMAC	Central African Economic and Monetary Community
CBDC	Central bank digital currency
CICO	Cash-in and cash-out
CAGR	Compound annual growth rate
COMESA	Common Market for Eastern and Southern Africa
DFSP	Digital financial service provider
DRC	Democratic Republic of the Congo
CDD	Customer due diligence
EAC	East African Community
EFT	Electronic fund transfer
GhIPSS	Ghana Interbank Payment and Settlement Systems
GIP	GhIPSS Instant Pay
G2P	Government-to-person
GNI	Gross national income
IIPS	Instant and inclusive payment system
IPS	Instant payment system
MauCAS	Mauritius Central Automated Switch
MFB	Microfinance bank
MMI	Mobile Money Interoperability
ΜΜΟ	Mobile money operator
MSMEs	Micro, small and medium enterprises
NFC	Near-field communication
NIBSS	Nigeria Interbank Settlement System

NIP	NIBSS Instant Payment
NPS	National payment system
ОСТ	Original credit transfer
PAPSS	Pan-African Payment and Settlement System
P2B	Person-to-business
P2G	Person-to-government
P2P	Person-to-person
POS	Point-of-sale
QR	Quick response
RTC	Real Time Clearing
RTGS	Real-time gross settlement
RTP	Request-to-pay
SIIPS	State of instant and inclusive payment systems
SIMO	Sociedade Interbancaria de Mocambique
SADC	Southern African Development Community
SYRAD	Système de Règlement Automatisé de Djibouti
TIPS	Tanzania Instant Payment System
TCIB	Transactions Cleared on an Immediate Basis
US	United States
USD	United States dollar
USSD	Unstructured suplementary service data
WAEMU	West African Economic and Monetary Union
ZAR	South African rand
ZECHL	Zambia Electronic Clearing House Limited
ZIPIT	Zimswitch Instant Payment Interchange Technology

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Instant and inclusive payment systems are an essential foundation for financial inclusion in Africa

The need to transact and make payments is a core financial need for individuals and MSMEs. Digital payments serve as a key gateway to other financial services. Cash is at times the only option in the absence of underlying infrastructure supporting digital transactions.

Digital payments can help individuals and MSMEs to manage their finances more optimally and, in that way, support financial inclusion and broader economic policy goals.

To incentivize a sustained shift to frequent digital transaction behavior, digital payments need to be widely available, easy to use, quick, and reliable.

WHAT IS AN INSTANT PAYMENT SYSTEM, AND WHEN DOES IT BECOME INCLUSIVE?



INSTANT PAYMENT SYSTEMS

are multilateral, open-loop retail payment systems that enable digital push payments in near real time for use 24 hours a day, 365 days a year, or as close to that as possible.



INSTANT AND INCLUSIVE PAYMENT SYSTEMS

process retail transactions digitally in near real time and are available for use 24/7, 365 days a year, or as close to that as possible.

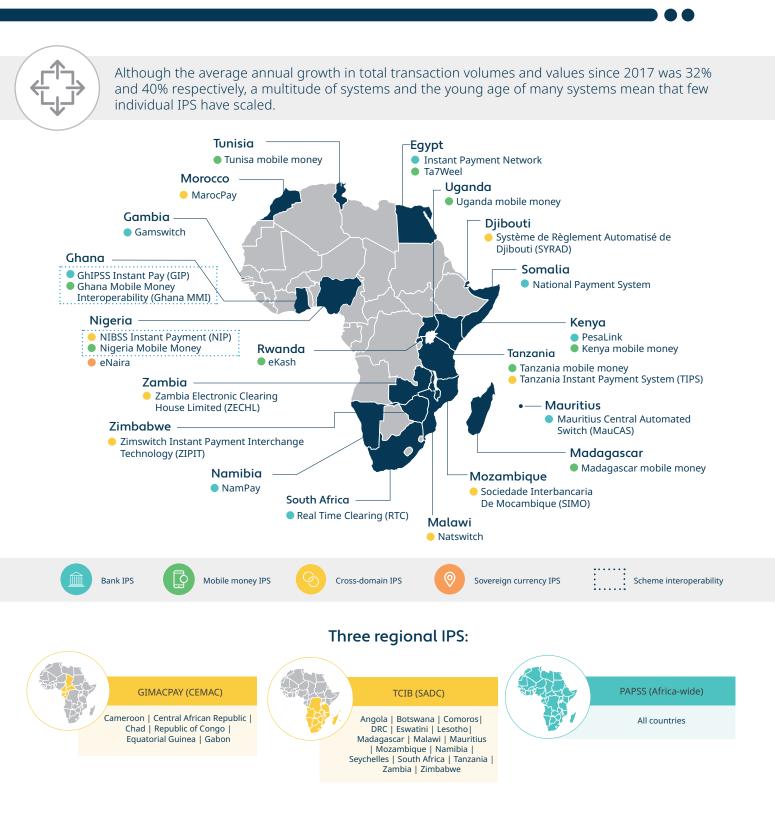
They enable low-value, low-cost push payments that are irrevocable and based on multilateral, open-loop interoperability arrangements. Licensed payment providers have fair access to the scheme, and participants have equal input opportunities into the scheme. The central bank has a role in scheme governance.

IIPS are designed to serve the lower- and no-income population.

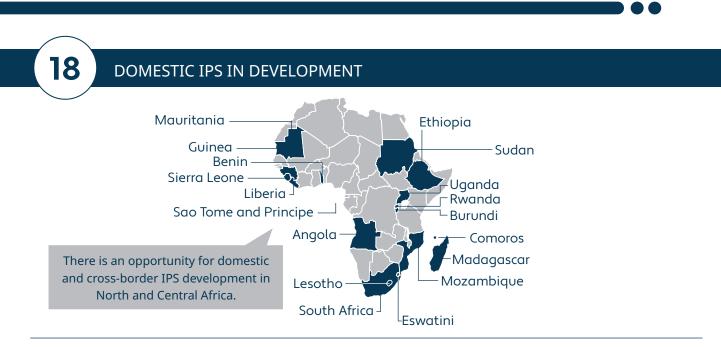
End-users have access to a full range of use cases and channels, as well as transparent and fit-for-purpose recourse mechanisms.

The consumer research conducted for this study shows that 66% of low-income digital payment users, use digital payments weekly.

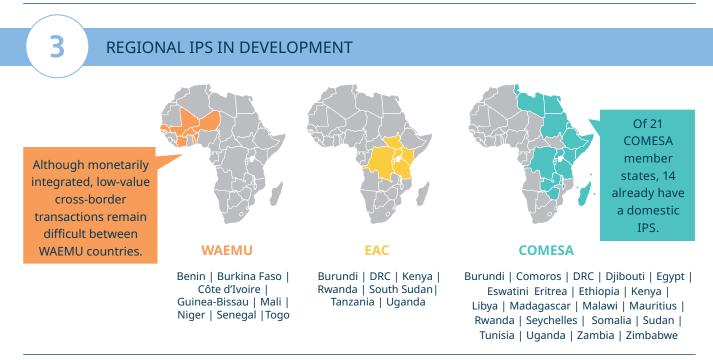
Africa is witnessing a dramatic growth in IPS, scaling from 2 systems in 2012 to 29 today, with more than a third of these coming online in the past year



An additional 18 domestic and 3 regional IPS are under development: opportunity to strengthen financial inclusion in North and Central Africa

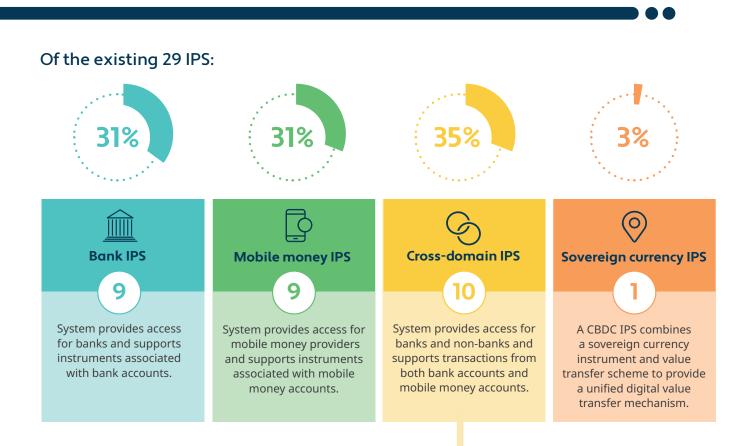


Domestic IPS are developed with the purpose of enabling interoperability among digital financial service providers (DFSPs), promoting competition, and enhancing the value proposition of digital payments for end-users. Financial inclusion is often an overarching goal.

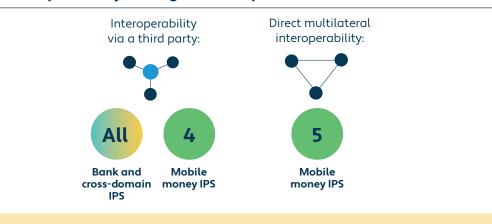


Regional IPS primarily aim to facilitate cross-border solutions for remittances, P2B and B2B payments. They also have the potential to serve domestic payment needs where no IPS exists.

While within-sector schemes have traditionally dominated, cross-domain schemes have an accelerated trajectory



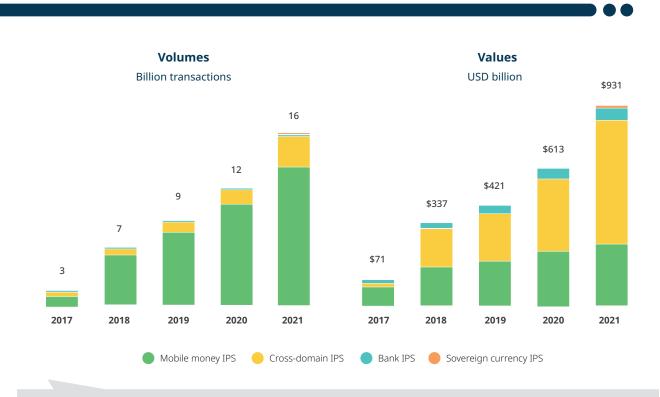
Interoperability is needed to ensure effective competition and a level playing field between incumbents and new market players. The type of interoperability arrangement depends on the market context.



INCLUSIVITY IMPLICATION

The rise in cross-domain schemes supports integration for scale, resulting in a competitive market that delivers value to consumers.

IPS process nearly USD 1 trillion in value across 16 billion transactions annually, driven by mobile money and cross-domain systems



Total transaction values and volumes have been steadily increasing over the last five years. Growth rates have been most rapid for cross-domain IPS relative to mobile money and bank IPS.



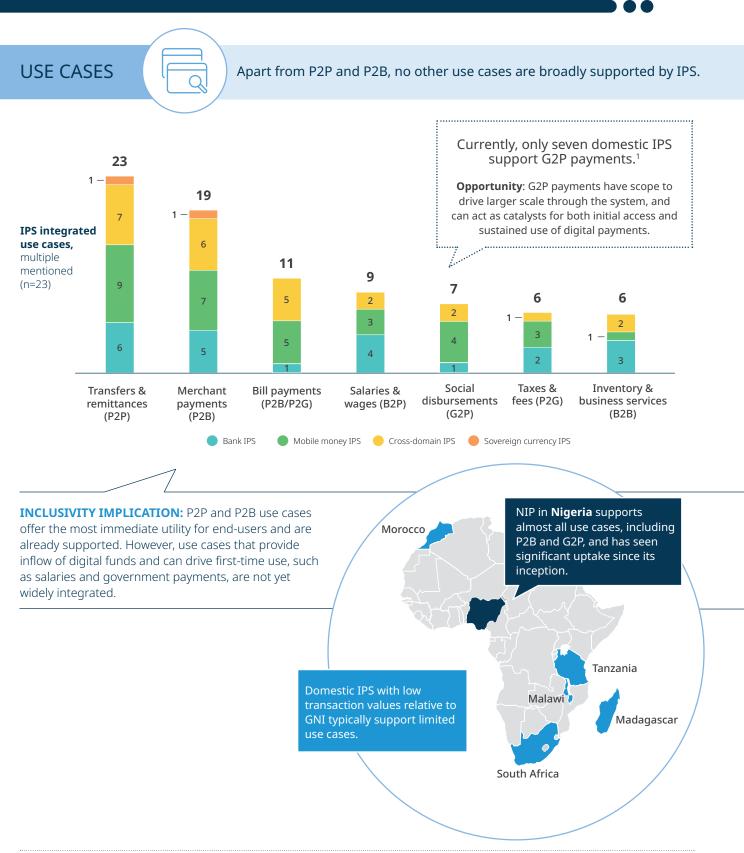
IPS that support mobile money payments are attractive for consumers that want to make small ticket digital payments. Adding bank functionality means that larger transactions are also supported.



Increased prominence for cross-domain IPS. Mobile money-led systems processed the highest share of total IPS transaction volumes between 2017 and 2021. Mobile money IPS are the most common IPS and are typically used for low-value payments.

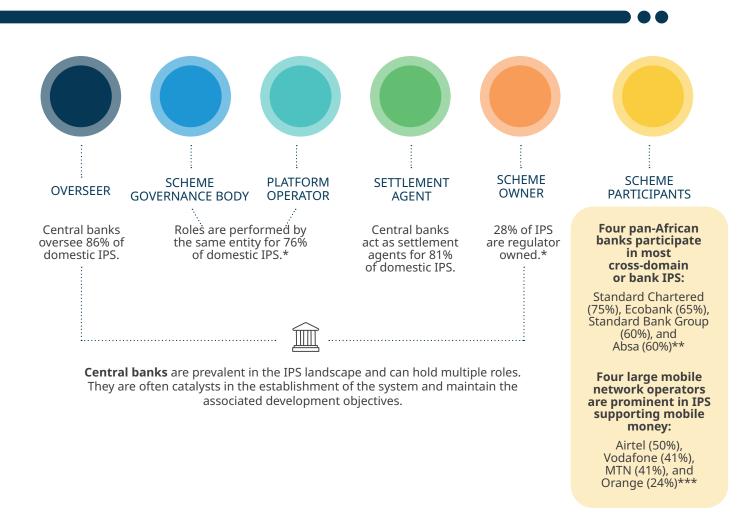
Disclaimer: Countries with missing data in the public domain were excluded from the calculations. These included ZIPIT (Zimbabwe), Tanzania mobile money, TIPS (Tanzania), SIMO (Mozambique), SYRAD (Djibouti), Madagascar mobile money, Instant Payment Network (Egypt), Ta7Weel (Egypt), Tunisia mobile money, Gamswitch (The Gambia), TCIB (SADC), PAPSS (Africa-wide), eKash (Rwanda), Somalia National Payment System, and NamPay (Namibia).

There is an opportunity to integrate recurring use cases that have the most potential to drive scale



1 GIP (Ghana), Ghana MMI, MarocPay (Maroc), Madagascar mobile money, Nigeria mobile money, Uganda mobile money and ZIPIT (Zimbabwe).

A range of public and private stakeholders support IPS, usually guided by a central bank, with roles often overlapping and shifting



- * Roles can also be fulfilled by a private company or association, public-private partnership, or NPO
- ** Percentages refer to the percentage of countries with a bank or cross-domain IPS in which the particular institution is present
- *** Percentages refer to the percentage of mobile money or cross-domain IPS in which the particular institution participates

Scheme governance determines the rules and processes for IPS. Current governance arrangements largely exclude non-banks from decision making.

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More than half of IPS are directly governed by the central bank or under a public-private partnership, and 12 IPS are governed by a private association.



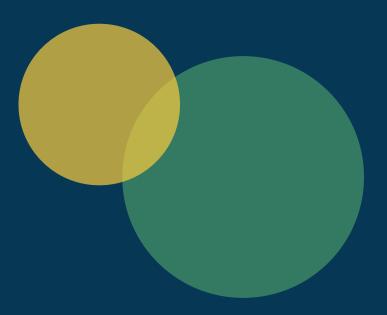
Central banks are typically consulted due to their established relationships with participant DFSPs. Non-banks are mostly excluded in decision making.



The nature of voting rights determines the relative power balance between participants, both direct and indirect. Smaller players inevitably have less influence.

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Functionality and governance design inform the extent of IPS inclusivity: for end-users, breadth and depth of use of digital transactions facilitated by the IPS are clear indicators

Based on the cataloguing exercise, the IPS landscape in Africa can be classified into three broad levels of inclusivity, ranked according to the inclusivity of their features, governance, the use cases supported, cost, and recourse for low-income users:

Not ranked

Not ranked if the IPS does not fulfill basic inclusivity criteria where it does not enable P2B or P2P transactions, or does not offer channels that are most used.

Basic level

- Minimum channel functionality: most-used channel is supported
- Minimum use-case functionality: P2P and P2B transactions are supported

Progressed level

In addition to basic-level criteria:

- Participation by all PSPs (cross-domain model) in the IPS
- **Pro-poor governance:** inputs possible by all PSPs or there is an explicit inclusivity mandate
- Central bank involvement in governance

Mature level

In addition to basic- and progressedlevel criteria:

- Expanded use cases supported
- Transparent and efficient consumer recourse mechanisms
- Low-cost for end-users
 within a not-for-profit
 business model



Where IPS offer preferred use cases and channels, there is potential to improve inclusivity, with a few promising examples toward mature level



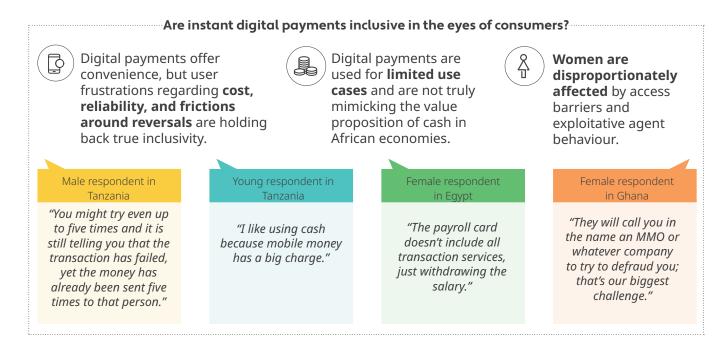
addition, TCIB is also promising to reach maturity given its inclusive governance design, even though it could not be ranked because P2B

transactions are not yet possible.

- Cross-domain IPS
- Bank IPS

Better design of IPS features can expand the potential reach to underserved individuals and MSMEs

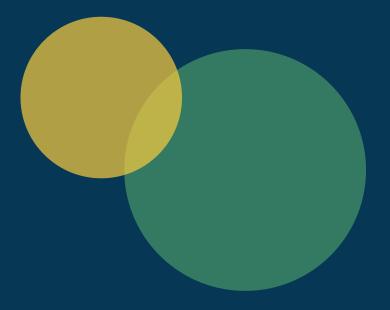
Many IPS fall short in meeting the needs and preferences of individuals and MSMEs who, as a consequence, might not use digital payments consistently and frequently. There is still scope for IPS in Africa to effectively reach underserved and financially excluded individuals by designing and implementing IPS that reflect end-user preferences and needs.



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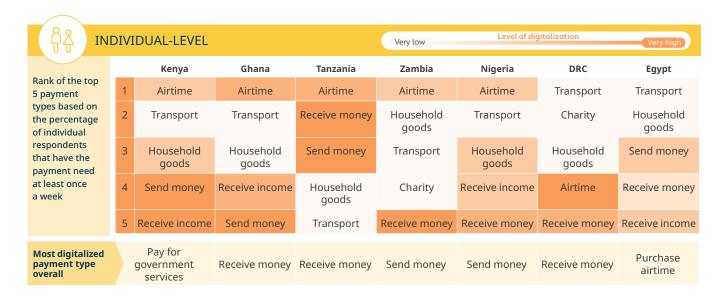


Building more inclusive IPS in Africa: opportunities and future perspectives



There is scope to promote digitalization of important household use cases by streamlining digital P2B payments

The consumer research conducted for this report provides telling insights on the extent to which key payment needs are already digitalized



P2P use case need is well met:

82.5% send money to friends and family digitally.

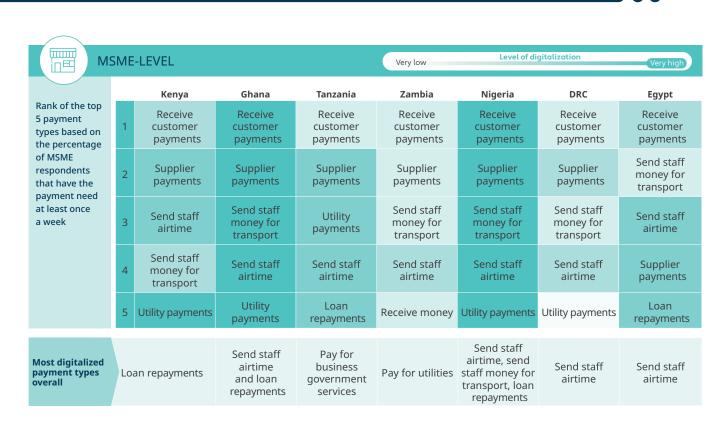


79.8% receive money from family and friends digitally.

Potential opportunities for further digitalization of P2B use cases:



To promote the adoption and use of digital payments for household shopping and transport, IPS should maximize the availability of payment channels and maintain a simple pricing structure with low-costs. Ensuring quick and easy settlement increases the use of digital payments for purchasing goods and transport services. For more MSMEs to receive customer payments digitally, IPS need to integrate solutions for merchant acceptance that are easier and more efficient than cash

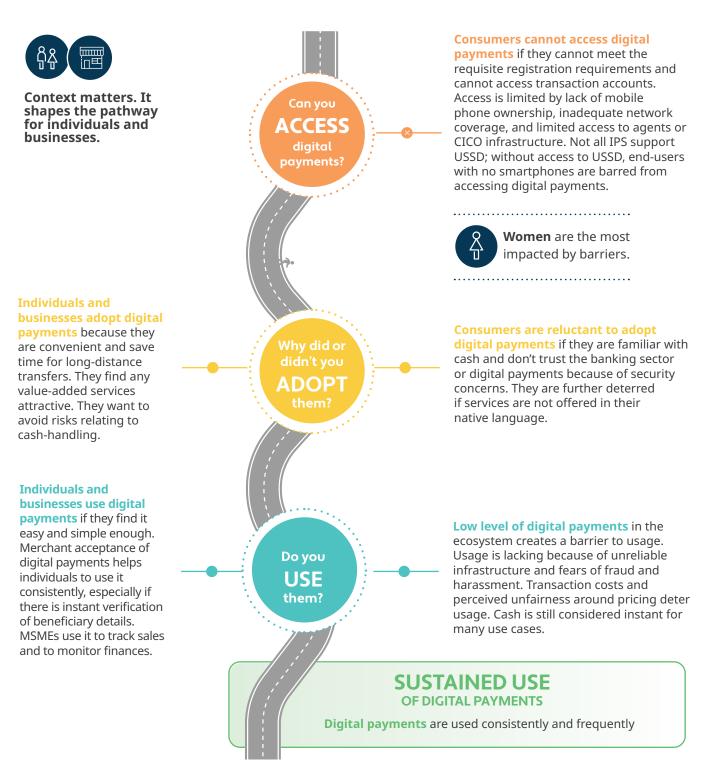




P2B use case is currently underserved, with scope to digitalize:



Increasing digitalization of the P2B use case should be accompanied by IPS features that make digital payments as tangible and instant as cash for merchants, for example, by supporting payment acceptance technology like QR codes or request-to-pay (RTP) services. For individuals to complete the financial inclusion journey, actors across the IPS value chain must provide ongoing, coordinated support



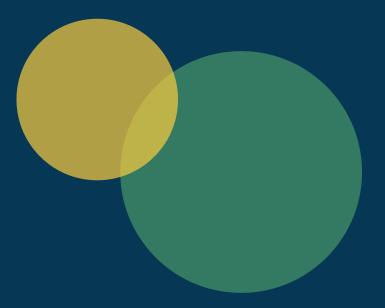
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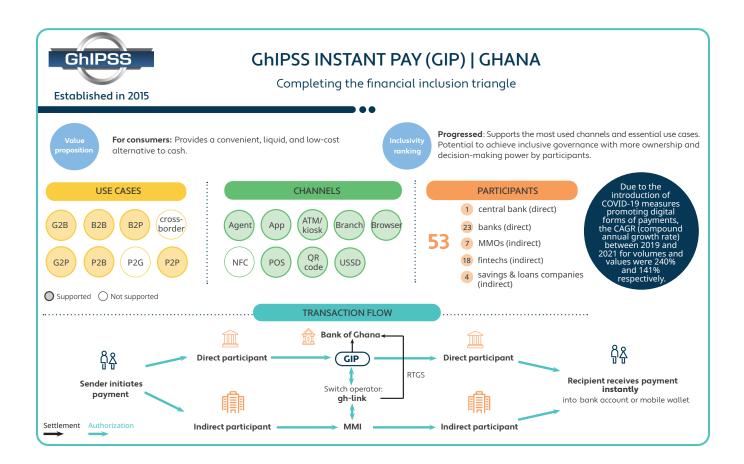
Insights are from consumer research across seven countries, including Kenya, Ghana, Tanzania, Zambia, Nigeria, DRC, and Egypt, with a quantitative sample size of 1,200 respondents and qualitative sample of 50 to 110 respondents per country.

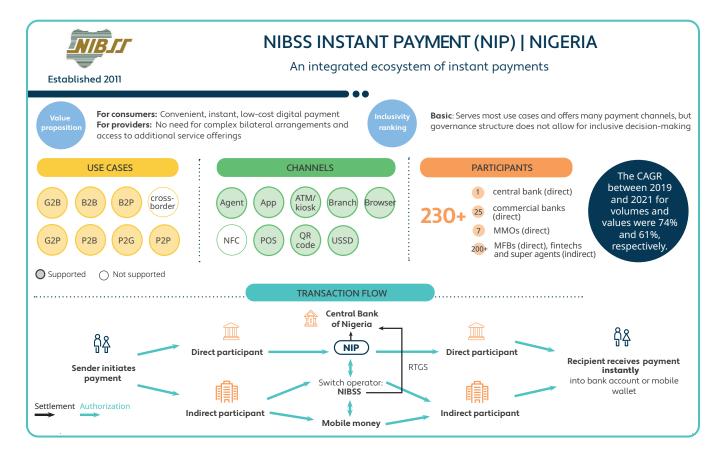
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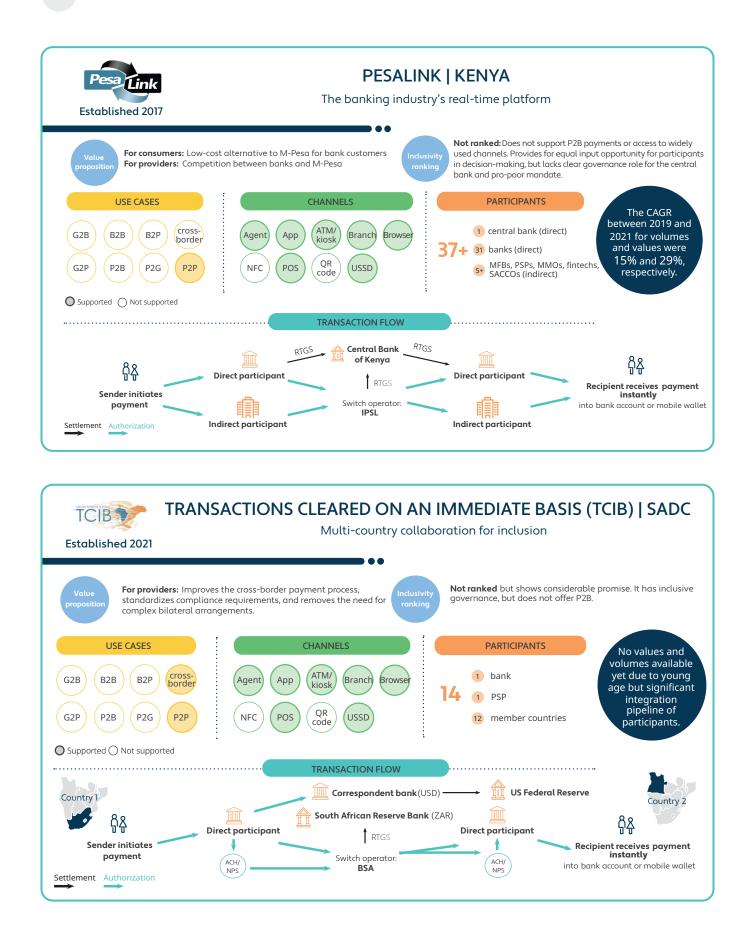


Building more inclusive IPS in Africa: opportunities and future perspectives







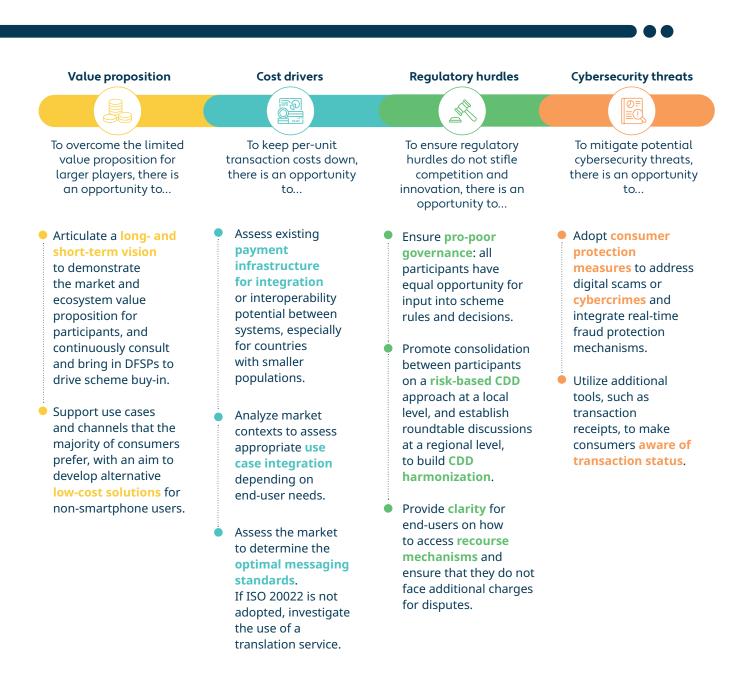


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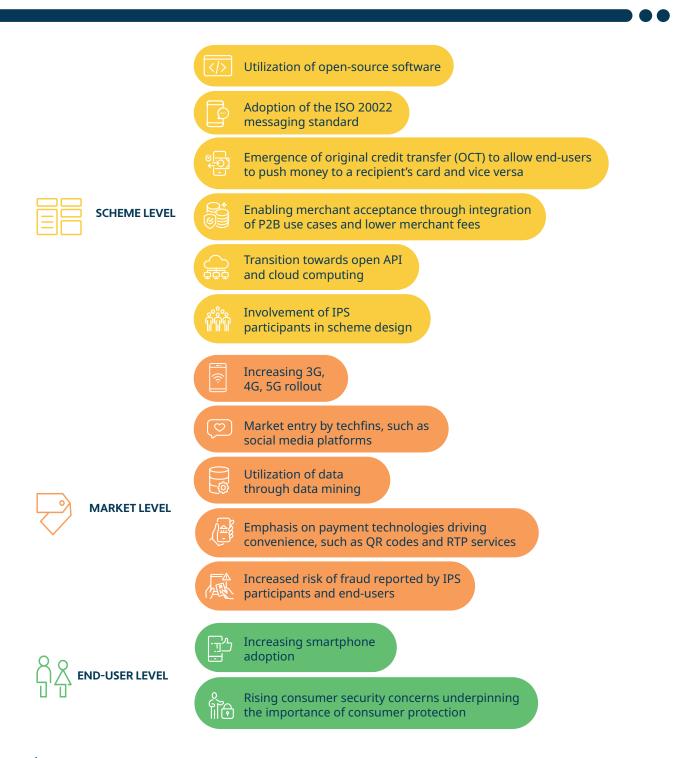


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Levers for inclusivity: a multistakeholder approach can ensure that the design and implementation of IPS for end-user needs



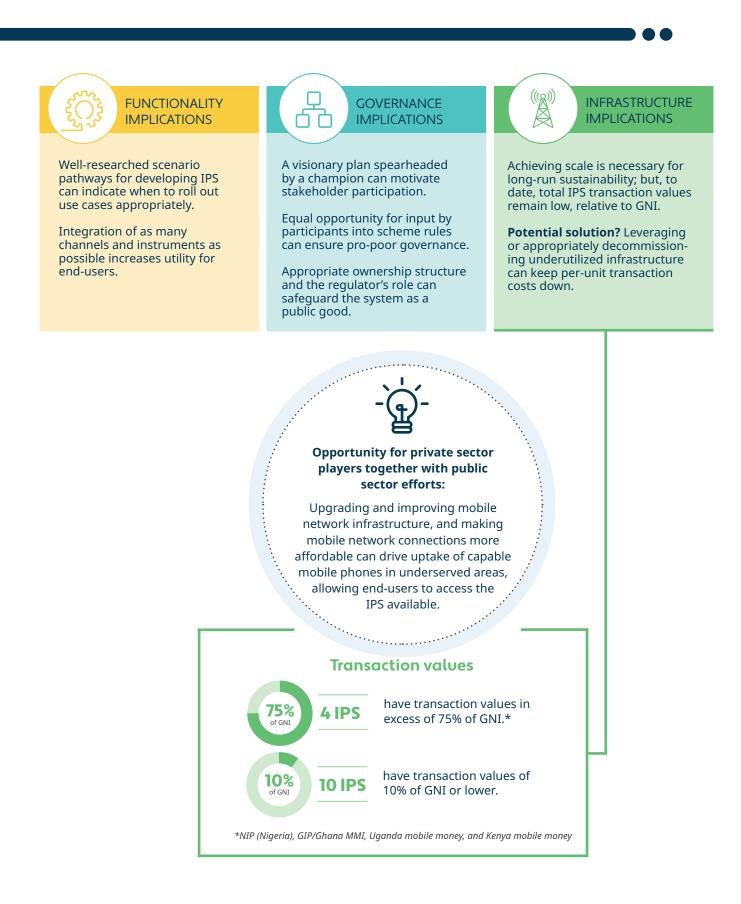
As underlying technology and user needs evolve, a number of scheme-, market- and end-user-level trends will shape the IPS ecosystem for years to come





Nascent but broad exploration of retail CBDC. Nigeria has already launched the eNaira, and Ghana is set to launch the pilot of its e-Cedi. Fifteen (15) other African countries are considering retail CBDC to enhance or supplement IPS, with the longer-term objectives of leading to deeper engagement and inclusion.

To close the inclusivity gaps, various payment system stakeholders must collaborate to design IPS that meet end-user needs



AfricaNenda invites stakeholders and partners to pave the way towards fully inclusive IPS across Africa

The foundation is there: Instant payments have a foothold on the continent, and IPS have made substantial efforts to extend access to low-income users.

But more is needed: To truly transform the way that African citizens and MSMEs transact to meet their daily needs, deliberate steps are needed to make the IPS landscape even more inclusive.

THE ROAD TO GREATER INCLUSIVITY REQUIRES:



Inclusive governance with fair access for all digital financial service providers and equal input into decision-making

Inclusive functionality

that paves the way for a digital ecosystem that has a compelling value proposition for all use cases relevant to users



AfricaNenda – a trusted partner to stakeholders on the continent

AfricaNenda is committed to achieving the common goal of making digital instant payments more accessible and useful for all. AfricaNenda acknowledges the role and contributions of other development partners in pursuing this mission.

Forthcoming: SIIPS 2023

A call to action:

The more IPS share their data and stories on progress and performance, the greater the learnings will be to the benefit of all.

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